

Message Text

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PAGE 01 STATE 305383

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P 311729Z DEC 75
FM SECSTATE WASHDC
TO AMEMBASSY KUALA LUMPUR PRIORITY
AMEMBASSY MANILA

UNCLAS STATE 305383

E.O11652: NA

TAGS: BEXP, MY, RP

SUBJECT: TIMBER INDUSTRIES TRADE MISSION

REF: A) STATE 276543, B) KL6910

1. THE FOLLOWING NINE FIRMS HAVE AGREED PARTICIPATE
SUBJECT MISSION TO DATE: 1) CLARK EQUIPMENT CO.,
CONSTRUCTION MACHINERY DIV., BUCHANAN, MICHIGAN; REPRESENT-
ED BY PETER R. CONIBEAR, LOGGING SPECIALIST, CLARK INTER-
NATIONAL S.A., HONG KONG; WILL PROMOTE SALE OF RUBBER-
TIRED LOG SKIDDERS AND LOG LOADERS THROUGH ESTABLISHED
DEALER OUTLETS IN PHILIPPINES AND MALAYSIA. 2) HUSKY
HYDRAULICS, INC., SUBSIDIARY OF STANDARD ALLINACE INDUS-
TRIES, INC., TWO HARBORS, MINNESOTA; REPRESENTED BY
MICHAEL K. HARVEY, PRESIDENT; WANTS DISTRIBUTORS FOR HYDRAU-
LIC KNUCKLE BOOM CRANES FOR LOGGING, MATERIALS HANDLING,
MARINE, SCRAP HANDLING, ETC. 3) JACKSON LUMBER HARVESTER
CO., INC., MONDOVI, WISCONSIN; REPRESENTED BY THOMAS F.
MEIS, PRESIDENT AND GENERAL MANAGER; INTERESTED IN DIRECT
SALES AND DISTRIBUTORS FOR SAWMILLS, POWER UNITS, EDGERS AND
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UNCLASSIFIED

PAGE 02 STATE 305383

BULL EDGERS, BOTH PORTABLE AND STATIONARY OPERATIONS.

4) YORK-SHIPLEY, INC., YORK, PENNSYLVANIA, REPRESENTED BY
C. ROBERT LIGHTNER, PRODUCT MANAGER; INTERESTED IN DIRECT

SALES OF SOLID WASTE CONVERTER FOR SAWMILLS, DRY KILN
OPERATIONS, PLYWOOD AND VENEER PLANTS. 5) SANBORN
MACHINE CO., INC., SOUTH WATERFORD, MAINE; REPRESENTED BY
KENNETH S. FINCK, SALES MANAGER; INTERESTED IN DIRECT
SALES AND AGENTS FOR AUTOMATED SAWMILL MACHINERY.

6) FERREX INTERNATIONAL, INC. (EXPORT MANAGEMENT CO.),
NEW YORK CITY; REPRESENTED BY ANDREW N. FERRETTI,
PRESIDENT; INTERESTED DIRECT SALES FOR SAWMILL MACHINERY
AND SKIDDERS. 7) THE ELLISON CO., PORTLAND, OREGON;
REPRESENTED BY FRANK MAZIL, ENGINEER; INTERESTED DIRECT
SALES LASER LIGHT FOR SAWMILL AND PLYWOOD OPERATIONS,
ALSO WANTS PROVIDE ENGINEERING SERVICES. 8) EFURD
MACHINE AND WELDING CO., INC., BOSSIER CITY, LOUISIANA;
REPRESENTED BY KEITH W. KIMMEL, PRESIDENT; DIRECT SALES
OF WOOD PRESERVING MACHINERY. 9) LUMBER SYSTEMS, INC.,
PORTLAND , OREGON; REPRESENTED BY DONALD B. TURNER,
PRESIDENT; INTERESTED DIRECT SALES OF LUMBER DRY KILNS,
LUMBER STACKER, SORTERS AND HANDLING EQUIPMENT.

2. SUNPAK MOVERS, INC., SEATTLE, WASHINGTON HAS REQUEST-
ED PERMISSION TO JOIN MISSION AS 10TH MEMBER .
COMPANY IS REGULATED FREIGHT FORWARDER WITH CAPABILITY OF
MOVING PERSONNEL, EQUIPMENT OF ANY SIZE (INCLUDING ENTIRE
FACTORIES) ANYWHERE IN THE WORLD. BOTH SUNPAK AND USDOC
FEEL FIRM'S EXPERTISE IN TRANSPORTING ITEMS OF GREAT BULK
AND WEIGHT WILL BE BENEFICIAL TO BOTH SUPPLIERS AND
PURCHASERS ALL TYPES HEAVY MACHINERY, ESPECIALLY TIMBER
EQUIPMENT.

3. MISSION MEMBERS HAVE BEEN NOTIFIED TO PURCHASE AIRLINE
TICKETS IN ACCORDANCE WITH FOLLOWING INTINERARY, WHICH
INCORPORATES SUGGESTIONS CONTAINED REFTEL B:

2/20 LV. SAN FRANCISCO 1315 PA 001

2/21 ARR. TOKYO 1725

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 305383

2/22 LV. TOKYO 0950 JL 767
--- ARR. MANILA 1435

2/26 LV. MANILA 0805 PR 115
--- ARR. DAVAO 0945

2/28 LV. DAVAO 1300 PR 116
--- ARR. MANILA 1440

2/29 LV. MANILA 1515 MH 864
--- ARR. KOTA KINABALU (KK)1655

-- -
.,V. KK 0800 MH 211
ARR. SANDAKAN 0850

3/2 LV. SANDAKAN 0915 MH 2L6
ARR. KK 1005
--- LV. KK 1230 MH 502
--- ARR. KUCHING 1425
--- LV. KUCHING 1715 MH 261
--- ARR. SIBU 1755

4. FERRETTI WILL BE ACCOMPAINED ON MISSION BY HIS
SOUTHEAST ASIA REPRESENTATIVE. REQUEST POSTS INCREASE
HOTEL RESERVATIONS TO ELEVEN SINGLES AND ONE SUIT E
AND CONFIRM SOONEST. WHERE POSSIBLE, PLEASE INCLUDE TELEX
NUMBERS AND ADDRESSES AS WELL AS NAMES OF MISSION HOTELS.

5. COMPANY BROCHURES AND INFORMATION SHEETS (DIB-471P)
BEING MAILED UNDER SEPARATE COVER. ROBINSON

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EO Systematic Review
06 JUL 2006

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To: KUALA LUMPUR MANILA
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